

**DELIVERED VIA EMAIL**

Sheila Luey  
A/Field Superintendent, Banff National Park  
Office of the Superintendent  
Parks Canada Agency – Banff Field Unit  
Box 900  
Banff, AB T1L 1K2

January 21, 2019

Dear Ms. Sheila Luey:

I am writing in response to Acting/Interim Parks Canada CEO Michael Nadler's undated letter received on December 18<sup>th</sup>, 2018 enclosing the "Site Guidelines for Development and Use Sunshine Village Ski Resort" dated December 14, 2018. In Mr. Nadler's undated letter, he states:

*"Your decision should be communicated to Acting Superintendent Luey by January 21, 2019. If by that date Parks Canada does not have your written, unconditional confirmation that you are prepared to conclude and execute a new lease with these site guidelines appended, the Agency will understand that to mean you do not wish to enter into the initialed lease with the site guidelines appended and proceed to seek a new operator through a public request for proposals."*

Mr. Nadler's email of January 10, 2019 extended the deadline for response to 2 PM MST on January 24, 2019.

We acknowledge that the Agency requires Sunshine's unconditional confirmation regarding the new Site Guidelines. As you are aware, we continue to have grave concerns about the process and its outcome. Particularly, the parking solutions we presented were rejected without explanation, and we are disappointed by how the decision may negatively affect our operations and the visitor experience in the future. Despite our disappointment, and concerns which will be communicated separately, we accept the Site Guidelines as you have presented them. The alternative is to lose our family business since 1981 and my life's work for the last 38 years.

**Accordingly, we hereby unconditionally confirm that Sunshine Village is prepared to conclude and execute a new lease with these Site Guidelines appended.**

We at Sunshine Village value our relationship with Parks Canada very highly and it is our sincere desire and hope that as we move forward with administration of the lease and the long range planning process it will be possible to constructively engage to ensure the best possible outcome for the environment, our business and the visitor experience and thereby to ensure that Sunshine remains an iconic venue in Banff National Park.

Sunshine Village shares the Parks Canada commitment to planning a future that will protect or improve the natural environment while providing exceptional experiences to resort guests. We look forward to Parks Canada engaging in a truly collaborative process in the next stages of our relationship, including the preparation of a Long Range Plan for Ministerial approval.

Yours truly,



Ralph Scurfield  
President and CEO  
BANFF SUNSHINE VILLAGE  
PO BOX 1510  
Banff, Alberta T1L 1J5

Copy to: Mr. Michael Nadler, Acting Chief Executive Officer, Parks Canada  
The Honourable Catherine McKenna MP, Minister of Environment and Climate Change  
The Honourable Kent Hehr, MP